

Message Text

UNCLASSIFIED

PAGE 01 WELLIN 03620 130612Z
ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 /021 W
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FM AMEMBASSY WELLINGTON
TO SECSTATE WASHDC 5884

UNCLAS WELLINGTON 03620

E.O.11652:N/A
TAGS: BEXP, XB, AS
SUBJECT: FSL E/C SPECIALISTS REGIONAL SEMINAR

REF: STATE 173686

1. EMBASSY WELLINGTON NOMINATES FSL COMMERCIAL SPECIALIST JOHN P. PRENDERGAST TO ATTEND THE REGIONAL SEMINAR AT MANILA BEGINNING OCTOBER 30. PRENDERGAST HAS BEEN WITH THE EMBASSY SINCE JANUARY, 1978 AND CAME WITH SEVERAL YEARS COMMERCIAL EXPERIENCE. IN 1977 AFTER FIVE YEARS STUDY HE COMPLETED THE NEW ZEALAND INSTITUTE OF MANAGEMENT BUSINESS DIPLOMA. THE COURSE INCLUDED SUBJECTS OF MAINLY A COMMERCIAL AND ECONOMIC NATURE AND IS RECOGNIZED IN MOST COUNTRIES. HE HAS COMPLETED THE FIRST THREE OF SIX UNITS IN THE CORRESPONDENCE COURSE FOR COMMERCIAL SPECIALISTS. HE ANTICIPATES HAVING COMPLETED THE ENTIRE COURSE BY OCTOBER 30, AND, IN ANY EVENT, ALREADY HAS BEEN EXPOSED TO THE FULL RANGE OF COMMERCIAL WORK AND IS, IN THE WORDS OF REFTEL, "IN POSSESSION OF THE EQUIVALENT IN SKILLS AND KNOWLEDGE" OF THE FULL CORRESPONDENCE COURSE.

2. PRENDERGAST IS THE EMBASSY'S ONLY COMMERCIAL SPECIALIST, AND ONE OF THREE STAFF MEMBERS AT THIS POST WHO DEVOTE THEIR PRINCIPAL EFFORTS TO COMMERCIAL WORK. IN HIS SHORT TIME WITH THE EMBASSY, HE HAS BEEN INVOLVED IN EVERYTHING
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FROM RESPONDING TO BUSINESS ENQUIRIES TO HAVING PRIMARY ACTION RESPONSIBILITY FOR A USDOC SOLO INDUSTRIAL EXHIBITION BEING HELD IN WELLINGTON LATER THIS MONTH. HIS PARTICIPATION IN THE MANILA SEMINAR WOULD BE INVALUABLE FOR HIM AND FOR THIS POST, AND WE STRONGLY RECOMMEND HIS INCLUSION IN THE PROGRAM.

3. TRAVEL COST WELLINGTON-MANILA-WELLINGTON WOULD BE
APPROXIMATELY US DOLS 1500.00 AT THE CURRENT RATE OF
EXCHANGE. WE ESTIMATE PER DIEM AT AN ADDITIONAL
US DOLS 320.
SELDEN

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